



# REPETITIVE EQUIPMENT MANUFACTURING (REM)

CONTRACT MANUFACTURING FOR LIFE SCIENCES & ORIGINAL  
EQUIPMENT MANUFACTURERS FROM PROTOTYPE TO 500+ UNITS



# WHY CHOOSE ATS?

WHEN EXPERIENCE COUNTS,  
AND TIME IS CRITICAL.

**ATS IS THE FOUNDATION  
TO YOUR SUCCESS**

**45<sup>+</sup>**

YEARS IN BUSINESS

**7,500<sup>+</sup>**

EMPLOYEES

**26,000<sup>+</sup>**

PROJECTS DEPLOYED GLOBALLY

# BACKED BY THE FOUNDATION OF ATS CORPORATION.

**ATS REM** provides outsourcing solutions offering turnkey equipment manufacturing, modular assembly, subassembly, service and installation. Supported by a value analysis and value engineering (VA/VE) approach, we work to deliver to your deadline whether you need a single prototype or quantities of 500.

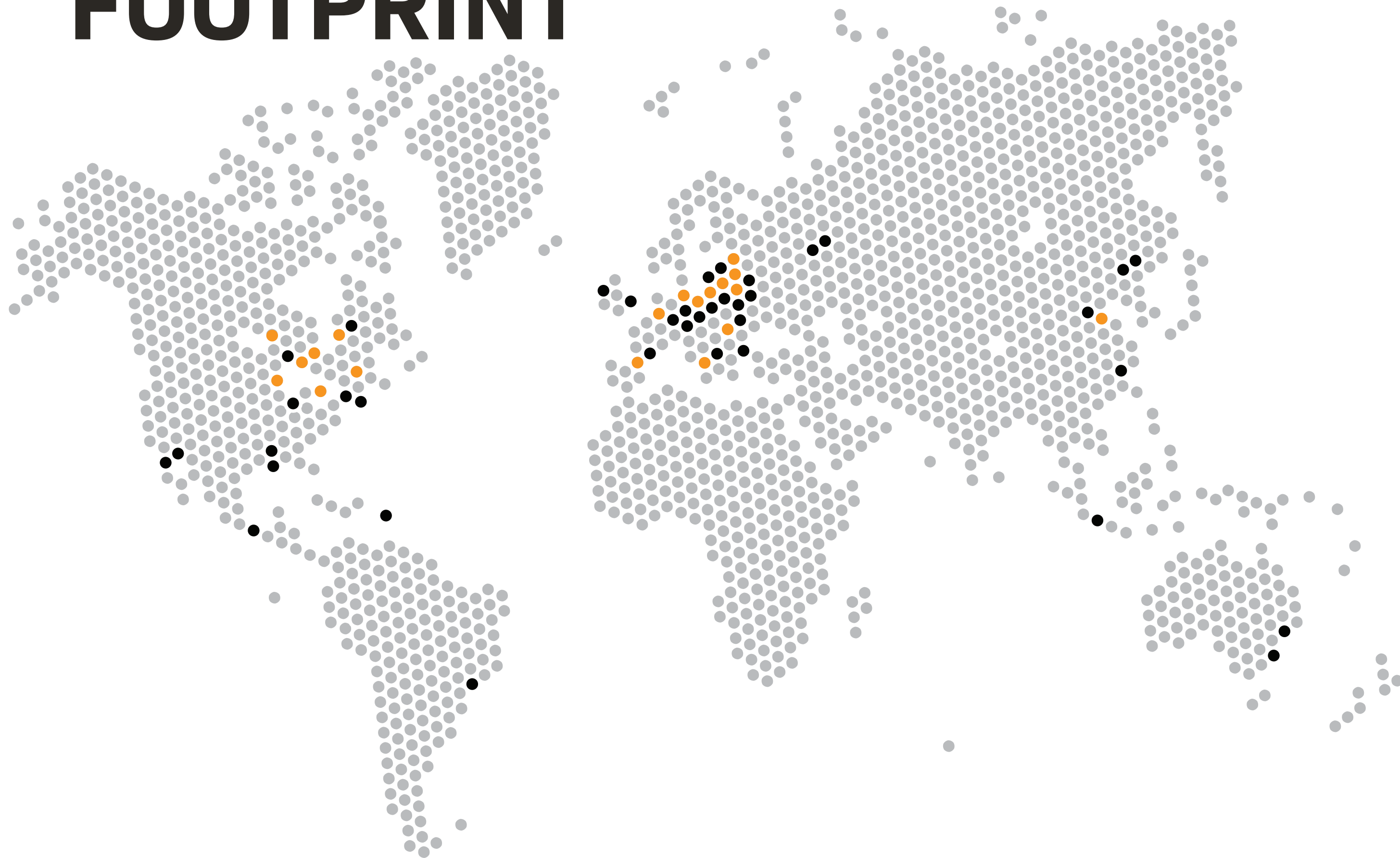
**ATS REM** can help you ramp up the manufacturing process to get your products to market faster.

As part of our strategy, we look to diversify and expand our capabilities to provide value and expertise to our health and sciences customers.

## **ATS REM PROVIDES:**

- **CONTRACT MANUFACTURING OF EQUIPMENT**
- **SHORT-TERM AND SURGE PRODUCTION CAPACITY**
- **SOLUTIONS FOR HIGHER COMPLEXITY, MULTIPLE COMPONENTS, AND LOWER VOLUME PRODUCTS NOT GENERALLY ATTRACTIVE FOR FULLY AUTOMATED ASSEMBLY**

# ATS CORPORATION GLOBAL FOOTPRINT



**65+**  
FACILITIES

**85+**  
OFFICES

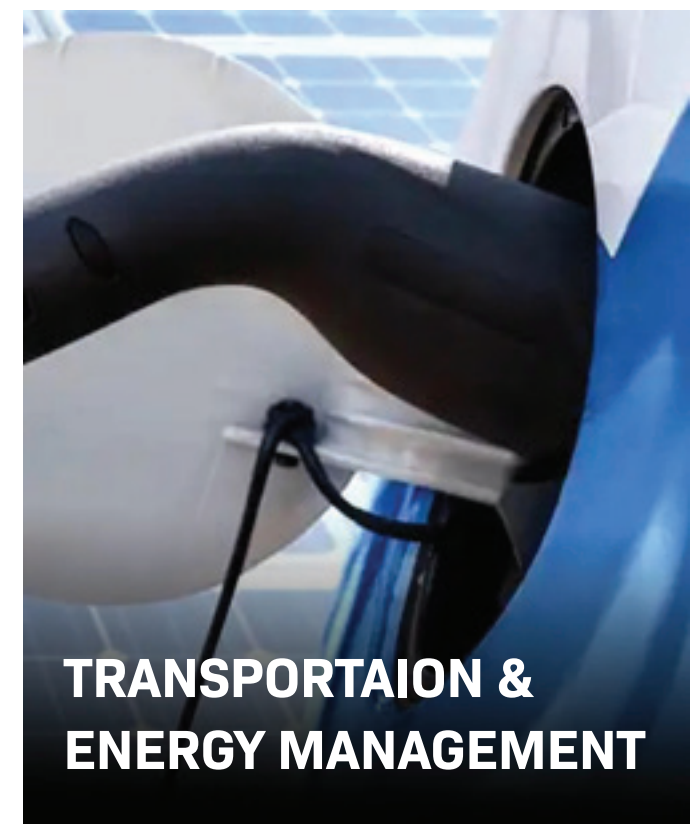
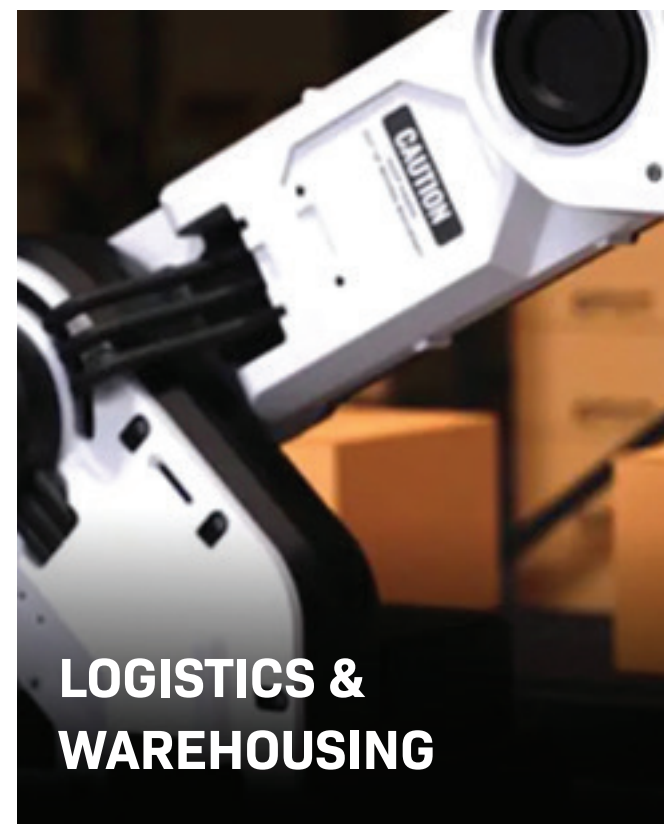
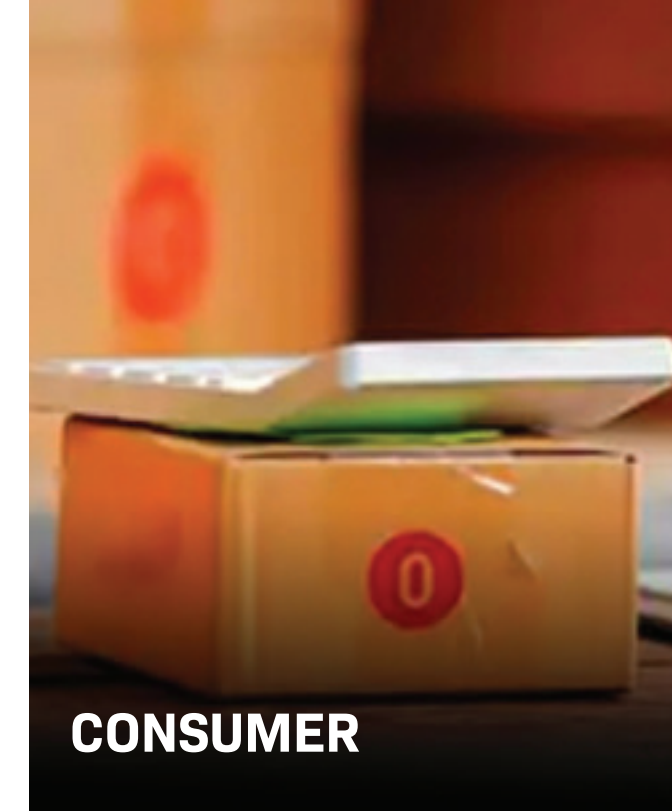
**20+**  
COUNTRIES

**200+**  
SMEs PROVIDING ON-SITE  
SERVICES & MAINTENANCE  
WORLDWIDE



# PARTNERSHIPS WITH ATS REM RESULT IN:

- ON-TIME DELIVERY
- FIRST TIME QUALITY
- LOWER COST OF OWNERSHIP
- RAPID SCALE OF DEPLOYMENT





# STRONG FINANCIAL PERFORMANCE\*

## ATS AT A GLANCE



REVENUE BY MARKET (F24)

- ENERGY
- CONSUMER PRODUCTS
- FOOD & BEVERAGE
- TRANSPORTATION
- LIFE SCIENCES



REVENUE BY REGION (F24)

- NORTH AMERICA
- ASIA
- EUROPE

**\$3B**  
 REVENUES (TTM)

**23.7%**

5-YEAR ADJ EBITDA CAGR

**19.3%**

5-YEAR REVENUE CAGR

**15.5%**

ADJ. EBITDA MARGIN (TTM)

**8.6%**

5-YEAR AVG. ORGANIC  
 REVENUE GROWTH

**25-35%**

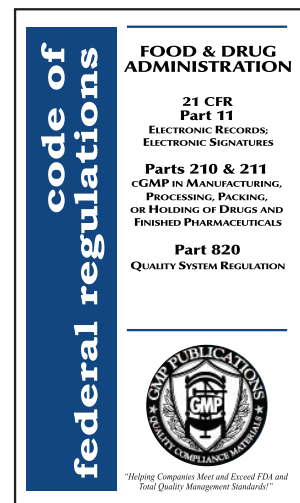
REOCCURING REVENUE RANGE

**\$470M**

ADJ. EBITDA (TTM)

# 4 WAYS **ATS REM** CONTRACT MANUFACTURING HELPS CUSTOMERS

## #1 COMPLIANT



## #2 TIMELY

- GLOBAL SERVICE SUPPORT
- ENGINEERING SWAT TEAM
- GLOBAL SPARES MANAGEMENT SUPPORT
- GLOBAL UPGRADES & REFURBISHMENT DEPLOYMENT
- GLOBAL INSTALLATION AND COMMISSIONING

## #3 CAPABLE

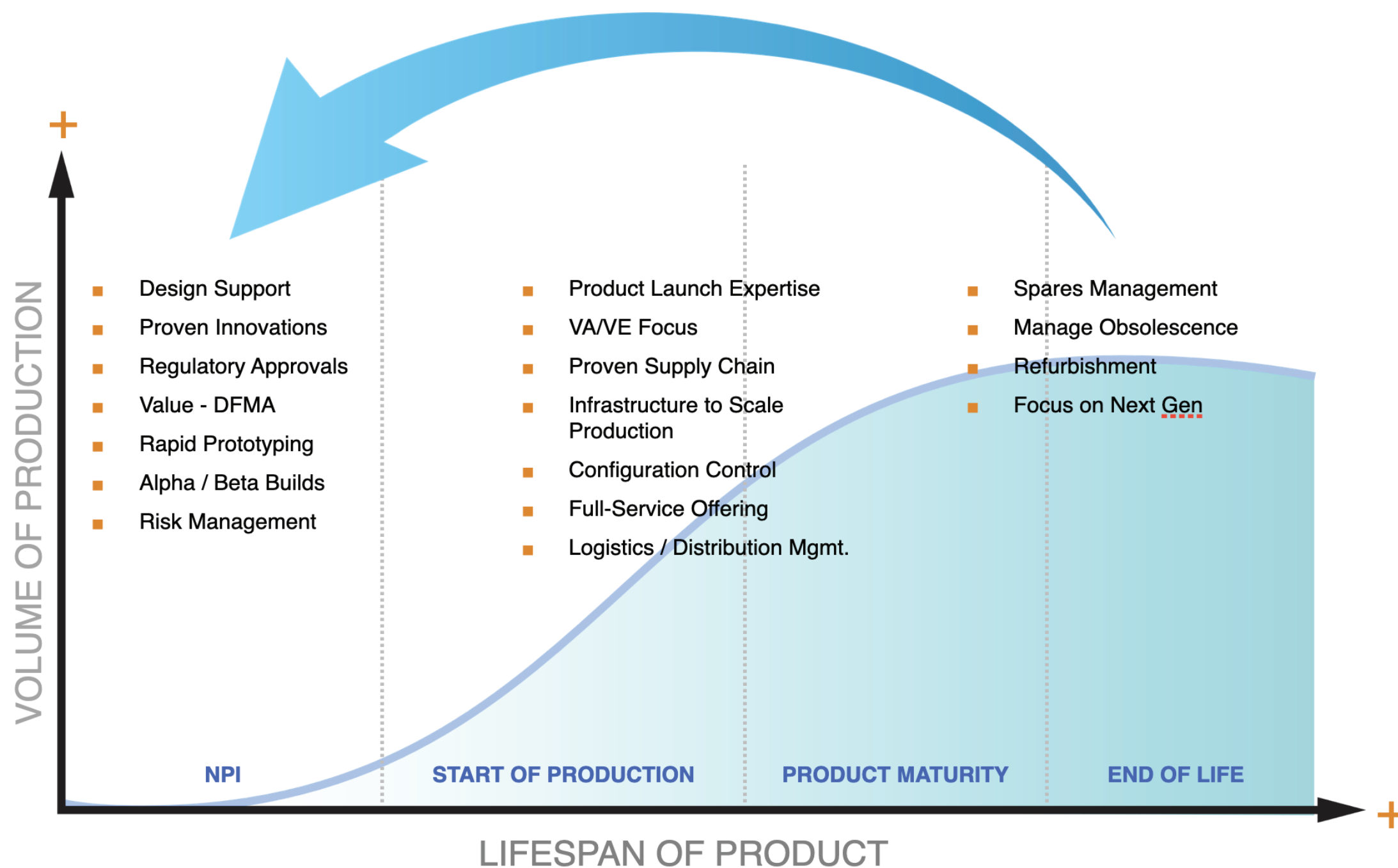
- VA/VE SUPPORT TO IMPROVE DELIVERY & PRODUCT QUALITY
- AFTERMARKET SERVICES & SUPPORT
- PRODUCT DESIGN & PROTOTYPING
- NEXT GENERATION DESIGN
- AN EXTENSION OF THE CUSTOMER'S TEAM

## #4 SCALABLE

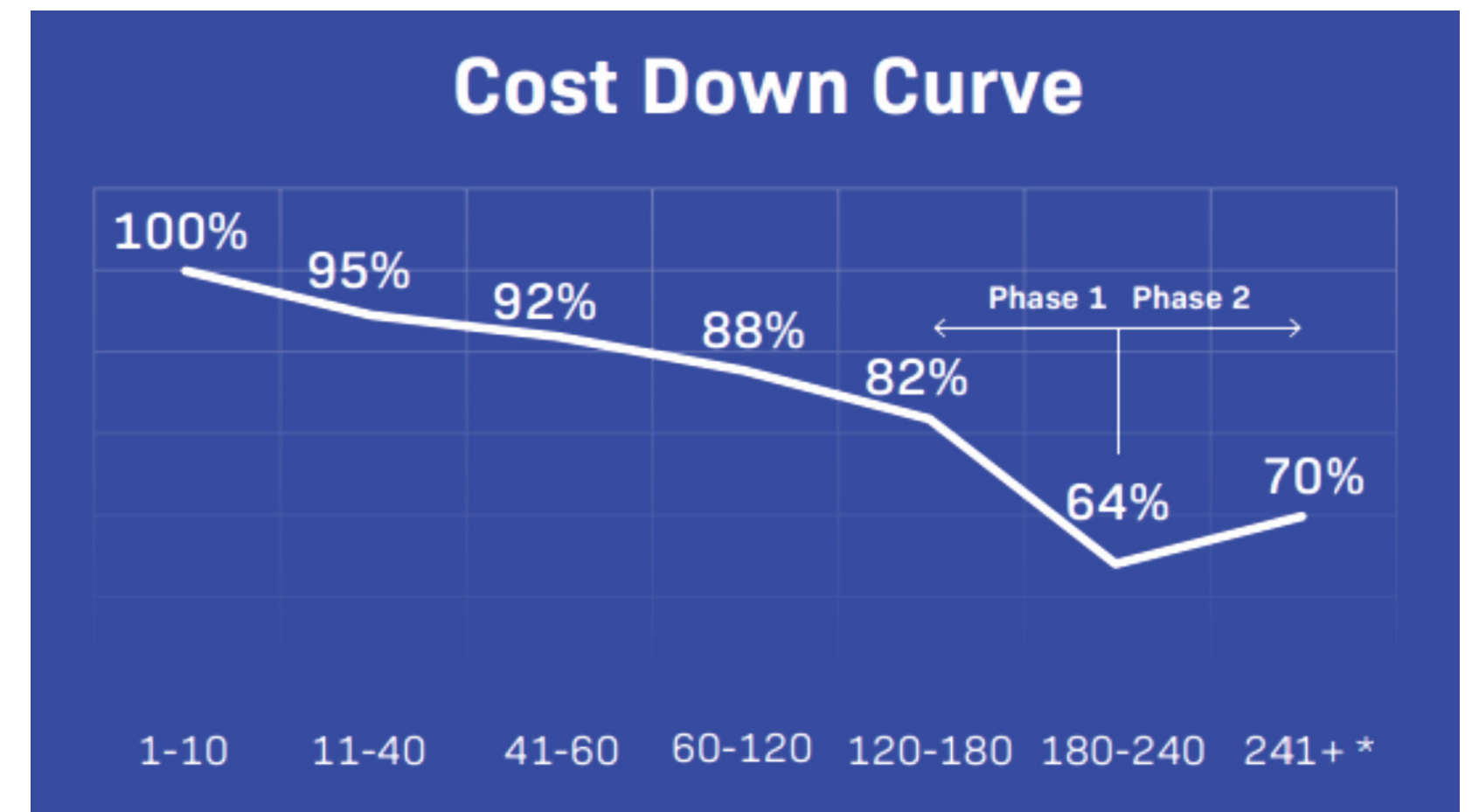
- STRUCTURED PROJECT MANAGEMENT PROGRAM
- DESIGNED MANUFACTURING PROCESS
- CONTINUOUS IMPROVEMENT THROUGH OUR ABM PROGRAM
- EXTENSIVE GLOBAL SUPPLY CHAIN MANAGEMENT
- LEVERAGING OVER 20+ YEARS OF CONTINUOUS IMPROVEMENT CULTURE

# REDUCTION OF TOTAL COST OF OWNERSHIP IN YOUR MANUFACTURING INVESTMENT

**ATS REM** OFFERS IMPROVED TOTAL COST OF OWNERSHIP BY PROVIDING SERVICE AT EACH PRODUCT LIFECYCLE STAGE.



THIS GRAPH REPRESENTS THE **PRODUCT LIFE CYCLE** WHERE **REM** ADDS VALUE THROUGHOUT.





# GLOBAL SERVICE AND SUPPORT

## ATS INTEGRATED SUPPORT MATTERS

- Lower Cost Of Opportunity
- Better Risk Management
- Higher OEE & Output
- Optimal Budget
- Optimal Resource Planning
- Reduced Lead Time
- Longer Life Use





# GLOBAL SERVICE AND SUPPORT

## SUPPORT

### ONSITE EMERGENCY RESPONSE & COVERAGE

Hypercare support during commissioning and ramp up.

### ONSITE RAMP-UP SUPPORT (EXCLUSIVE TO ATS STARTUP SERVICE PLAN)

ATS onsite support during critical events.

### REMOTE SUPPORT

Accelerate recovery from downtime events with ATS expert support.

### EMBEDDED SUPPORT

ATS as an extension of the production team.

### CUSTOMER PORTAL

360 view of service history and asset information.

## MAINTENANCE

### SYSTEM HEALTH CHECK

Machine inspection and preventive maintenance.

### PPM PLAN OPTIMIZATION

Maintenance planning and production optimization.

## SPARE PARTS

### SPARE PARTS REPLENISHMENT

Allotment of funds for spare parts replenishment for increased parts availability.

### eCOMMERCE

ATS parts on demand.

### OBSOLESCENCE REVIEW OF ASSET

### BOM & LIFECYCLE

Proactive identification of obsolescence risks.

### SPARE PARTS INVENTORY

Identify areas where you can optimize inventory and reduce risk.

## TRAINING

### INSTRUCTOR-LED LAUNCH TRAINING

Set operations up for success.

### eLEARNING

High-speed automation specialist (HSAS) program.

### INSTRUCTOR-LED TRAINING

Empower your workforce.

### SMART COACH

On-demand visual task training.

## PERFORMANCE

### RELIABILITY ASSESSMENT

Production ecosystem overview.

### MANUFACTURING SOFTWARE

Illuminate™ manufacturing intelligence.

### PRODUCTION PERFORMANCE ANALYSIS

Performance benchmarking and improvements.



# QUESTIONS? CONNECT WITH US!

**REM CONTRACT MANUFACTURING**

[ATSContractManufacturing.com](https://ATSContractManufacturing.com)

**ATS LIFE SCIENCES**

[ATSLifeSciences.com](https://ATSLifeSciences.com)



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